



# DEAN LANE

## PARTNER

Dean Lane joined NewQuest Properties as a Partner in 2003. He plays a critical role on NewQuest's development team, working on the design, tenant-mix and construction of over 75 projects. With a portfolio comprising more than five million square feet of gross leasable area over the last several years, his major projects include town centers such as Sherman, Cy-Fair, Brazos, Victory Lakes, Hutto, Creekside, Stone Hill, Stone Park, Pflugerville and Aliana.

The primary focus of Dean's career has been on retail tenant representation, representing companies such as Kohl's, Oshman's/Sports Authority, Eye Masters, Ross Dress For Less, Sears Specialty Group, PETSMART, Petco, J.C. Penney, Ulta Cosmetics, CompUSA, Toys R Us, Golf Galaxy, Robins Bros. and The Gap Concepts. During his tenure at Dick's Sporting Goods, he was named "Master Broker" for his successful track record managing several of the company's major city markets including Texas, New Mexico, Oklahoma, Arkansas and Louisiana.

During his career, Dean has completed numerous lease transactions for his clients, ranging from 5,000 - 150,000 square feet. One of Dean's largest transactions completed in recent years was the 138-acre tract of land sale to CBL REIT for the 800,000 square foot Pearland Town Center Mall that opened in 2008. Previously a Vice President and Partner of Boyd Page & Associates from 1991 - 2003, Dean's career started in the real estate industry with CB Commercial Real Estate Group in 1984. He is a member of the International Council of Shopping Centers (ICSC) and a graduate of Texas A&M University. In his spare time, Dean is with his wife Regina and their two daughters, Halle and Jesse, and volunteers for the Houston Livestock Show and Rodeo.

